A. STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31ST MARCH 2023

|  | $\begin{aligned} & \text { Frw } 000 \\ & \text { March } 2023 \end{aligned}$ | Frw 000 March 2022 |
| :---: | :---: | :---: |
| Gross written premiums | 1,332,901 | 1,576,503 |
| Change in unearned premium | 102,864 | $(118,598)$ |
| Gross earned premium | 1,435,764 | 1,457,905 |
| Less premium ceded to reinsurers | $(696,945)$ | $(552,187)$ |
| Net premium revenue | 738,819 | 905,717 |
| Add: commission earned | 162,297 | 190,488 |
| Net Earned premium Revenue | 901,116 | 1,096,205 |
| Gross claims paid | 413,626 | 690,724 |
| Less: Amount recoverable from re-insurers | $(291,171)$ | $(401,350)$ |
| Change in outstanding claims | 155,394 | 79,964 |
| Change in Reserve for Incurred But Not Reported claims (IBNR)claims | (835) | 25,715 |
| Net insurance claims incurred | 277,014 | 395,053 |
| Commission expenses | $(195,877)$ | $(231,014)$ |
| Management expenses | $(432,951)$ | $(378,788)$ |
| Net Underwriting profit/loss | $(4,725)$ | 91,351 |
| Investment income | 148,218 | 133,292 |
| Other operating income | 53,462 | 52,946 |
| Interest income | 150 | 329 |
| Other income | - | - |
| Total operating income | 201,830 | 186,567 |
| Operating expenses other than management | $(55,062)$ | $(34,062)$ |
| Other expenses | $(107,974)$ | $(95,974)$ |
| Profit before income tax | 34,069 | 147,883 |
| Income tax expense/(charge) | - | - |
| Net Profit or loss for the year | 34,069 | 147,883 |

B. STATEMENT OF FINANCIAL POSITION FOR THE PERIOD ENDED 31ST MARCH 2023

|  | Frw 000 March 2023 | Frw 000 March 2022 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Non -Current Assets: |  |  |
| Property and equipment | 93,217 | 129,928 |
| Intangible assets | 311,583 | 337,308 |
| Investment in properties | 265,552 | 97,918 |
| Held to maturity investment | 3,504,857 | 2,890,925 |
| Total non- current assets | 4,175,210 | 3,456,079 |
| Current Assets: |  |  |
| Premium Receivables | 407,052 | 379,235 |
| Reinsurance Receivables | 2,466,666 | 2,017,073 |
| Other receivables | 117,742 | 135,414 |
| Deferred tax assets | 287,743 | 173,670 |
| Deferred acquisition costs | - | - |
| Income tax recoverable | 50,094 | 77,582 |
| Financial assets - Term deposits | 3,066,512 | 3,340,710 |
| Cash and bank balances | 457,663 | 653,125 |
| Total current assets | 6,853,471 | 6,776,808 |
| Total assets | 11,028,681 | 10,232,887 |
| EQUITY AND LIABILITIES |  |  |
| Equity |  |  |
| Share capital | 6,544,443 | 6,544,443 |
| Other reserves | 99,998 | 99,998 |
| Profitloss for the year | 34,069 | 34,069 |
| Retained earnings/Accumulated losses | $(2,897,669)$ | $(3,119,054)$ |
| Total equity | 3,780,841 | 3,559,456 |
| Liabilities |  |  |
| Technical provisions: |  |  |
| Outstanding claims / claims payable | 1,441,534 | 1,515,798 |
| Provision for Incurred But Not Reported claims (IBNR) | 448,030 | 374,294 |
| Provision for unearned premium | 3,030,433 | 2,759,630 |
| Deferred acquisition costs | 21,782 |  |
| Total technical provision | 4,941,779 | 4,649,722 |
| Other liabilities: |  |  |
| Reinsurance payable | 717,111 | 365,817 |
| Due to related parties | 97,632 | 97,632 |
| Other payables and accruals | 1,491,318 | 1,446,447 |
| Total liabilities | 7,247,841 | 6,559,618 |
| Total equity and liabilities | 11,028,681 | 10,119,073 |

C. STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31ST DECEMBER 2021

|  | Share <br> capital | Share <br> premium | Available <br> for sale | Property <br> Reval- <br> uation <br> Reserve | Fair <br> value <br> reserve | Other <br> reserve | Accumulated <br> losses/ <br> Retained <br> earnings | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



## YOUR GOALS AND DREAMS STILL COUNT

Now more than ever, Britam remains dedicated to turning your dreams and goals into reality with a wide range of flexible financial solutions. A step at a time.


The financial statements were approved for issue by the Board of Directors on March 27th 2023 and signed on his behalf by:


The same financial statements can also be found on the company's website, below

RWANDA | KENYA | UGANDA | TANZANIA SOUTH SUDAN | MOZAMBIQUE | MALAWI

Britam Insurance Company (Rwanda) Ltd. KIC Building, $5^{\text {h }}$ Floor
P.O.Box 913 Kigali Rwanda | Tel: +250 $788198000 \mid 0728380737$

Email:rwanda@britam.com | Web: www.britam.com
D. STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31ST MARCH 2023

|  | Frw 000 March 2023 | $\begin{gathered} \text { Frw } 000 \\ \text { December } 2022 \end{gathered}$ |
| :---: | :---: | :---: |
| Profit before tax | 34,069 | 221,385 |
| Adjustments for: |  |  |
| Depreciation of properties and equipment | 11,075 | 42,535 |
| Amortisation | 10,293 | 39,040 |
| Impairment provision | - | - |
| Change in provision bad debt |  | - |
| Recovery of provision for bad debt | - | - |
| Finance cost |  | - |
| Goodwill impairement | - | - |
| Interest income/expense | $(148,368)$ | $(571,514)$ |
| Foreign exchange gain/loss | - | - |
| Dividend received |  | - |
| Share of profit in associate | - | - |
| Gain/Loss on sale of property and equipment | - | - |
| Operating profit before changes in working capital | - | - |
| Changes in working capital | - | - |
| Increase of premium outstanding | 263,021 | $(114,840)$ |
| Increase/Decrease in deferred acquisition cost | $(21,782)$ | 68,127 |
| Increase/Decrease of reinsurance assets | - | - |
| Increase/Decrease in commision income | - | - |
| Increase/Decrease in due to related parties | - | - |
| Increase /Decrease of insurance payable | - | - |
| Increase/Decrease in other payable | $(739,310)$ | -371,723 |
| Increase/Decrease in reinsurance payable | 395,056 | 322,055 |
| Increase/Decrease in commission payable | - | - |
| Increase/Decrease in technical reserves | (109,210) | 442,857 |
| Increase/Decrease of insurance receivables | 263,021 | 26,204 |
| Cash generated from operating activities | 518,285 | $(699,258)$ |
| Interest paid |  |  |
| Tax paid in the year | 21,622 | 3,598 |
| Net cash flows generated from operating activities | 497,773 | $(591,534)$ |
| Investment activities |  |  |
| Purchase of property equipment | $(3,021)$ | $(7,898)$ |
| Purchase of intangible assets | 10,392 | $(18,409)$ |
| Investment in government securities | $(168,228)$ | $(244,927)$ |
| Investment in long term deposits at amortised cost | - | - |
| Investment in financial assets at fair value |  |  |
| Rents paid |  |  |
| Term deposits with financial institutions |  | - |
| Other investment | 1,434 | 7,812 |
| Proceeds from rents |  |  |
| Proceeds from disposal of property and equipment |  |  |
| Dividend Received |  |  |
| Interests received | 148,368 | 579,326 |
| Net cash generated from investment activities | $(11,055)$ | 315,904 |
| cash flows from financing activities |  |  |
| cash receipt from: |  |  |
| Cash proceeds from Issue of new shares | - | - |
| Proceeds from rents | - | - |
| Cash proceeds from the issue of debentures | - | - |
| Loan borrowed | - | - |
| Cash paid for: | - | - |
| Purchase of new shares | - | - |
| Lloan repayment | - | - |
| Repayment of finance lease | 4,574 | $(74,492)$ |
| Dividend paid |  |  |
| Net cashflow from financing activities | 4,574 | -74,492 |
| Net(decrease)/increase in cash and cash equivalents | 491,291 | -350,122 |
| Cash and cash equivalents at the beginning of the year | 3,032,884 | 3,383,005 |
| Cash and cash equivalents at the end of the year | 3,524,175 | 3,032,884 |
| Reconciled to; |  |  |
| Cash in hand | 800 | 800 |
| Cash at bank | 456,863 | 66,575 |
| Short term deposits at amortised cost | 3,066,512 | 2,966,309 |

Appendix i: QUANTITATIVE DISCLOSURES 31ST MARCH 2023

| Item | Formula/Description | Amount/Ratio March 2023 | Amount/Ratio December 2022 |
| :---: | :---: | :---: | :---: |
| A. Solvency Coverage |  |  |  |
| a. Solvency required |  | 582,792 | 808,862 |
| b. Admitted assets |  | 8,724,942 | 8,302,004 |
| c. Admitted liabilities |  | 7,739,840 | 7,024,590 |
| d. Solvency available |  | 985,102 | 1,277,414 |
| e. Solvency surplus (gap) |  | 402,310 | 468,552 |
| f. Solvency coverage ratio |  | 169\% | 158\% |
| B. Capital strength |  |  |  |
| a. TAC (Total Available Capital) |  | 2,961,339 | 2,904,445 |
| b. RCR (Risk Based Capital Required) |  | 1,316,277 | 1,253,192 |
| c. CAR (Capital Adequacy Ratio) |  | 225\% | 232\% |
| C. Earnings Risk |  |  |  |
| a. Claims Ratio | Net claims incurred / Net earned premiums | 37\% | 44\% |
| b. Management Expenses Ratio | Management expenses / Net earned premiums | 81\% | 56\% |
| c. Underwriting Expenses Ratio | Commissions expenses / Net earned premiums | 5\% | 4\% |
| d. Combined Ratio | Claims ratio + Management epenses ratio + Underwriting expenses ratio | 123\% | 104\% |
| D. Investment Exposure |  |  |  |
| a. Investment Expousure (s) | Any investment above 10\% of total assets (Name \& Amount) | Nil | Nil |
| b. Earning asset ratio | Earning Assets / total assets | 64\% | 67\% |
| c. Investment property ratio | Investment property / total assets |  |  |
| D. Equities assets ratio | Investment equities / total assets |  |  |
| E. Liquidity Risk |  |  |  |
| a. Liquidity Ratio (LCR) | Liquid assets / current liabilities | 99\% | 105\% |
| b. Liquidity stress test ratio | Poor total book claims experience | 0\% | 0\% |
| F. Expousures to related parties |  |  |  |
| a. Loans to Directors and Senior management |  | - | - |
| b. Loans to employees/staff |  | - | - |
| c. Loans to subsidiaries and affliates |  |  |  |
| d. Loans to shareholders / holding company |  | - | - |
| e. Investments in related parties |  | - | - |
| G. Operational Risk |  |  |  |
| a. Number and types of frauds and their corresponding amount |  | - | - |
| H. Business Composition |  |  |  |
| a. Number of policyholders per branch |  | 3,892 | 3,998 |
| b. Number of policies in force per branch |  | 8,090 | 8,324 |
| I. Management and Board Composition |  |  |  |
| a. Number of Board members (Independent and Non-independent) |  | 6 | 7 |
| b. Number of Board committees |  | 2 | 2 |
| c. Number of senior management staff by gender |  | Male:5 Female:1 | Male:5 Female:2 |
| J. Staff |  |  |  |
| a. Total number of non-manegerial Staff by gender |  | Male:31 Female:13 | Male:36 Female:12 |
| K. Insurance intermediaries |  |  |  |
| a. Number of insurance agents |  | 65 | 47 |
| b. Number of loss adjusters / assessors |  | 4 | 5 |
| L. Branches |  |  |  |
| a. Total number of branches by province including Kigali city |  | 3 | 3 |

Appendix ii: PRODUCT PERFORMANCE ACCOUNT

| Product type | Gross premium written (1) | Premiums ceded (2) | Net premium written (3) | Change in Unearned Premium (4) | Net earned Premium (5) | Net Commission income or expenses (6) | Net Claims incurred (7) | Management expense (8) | Technical Profit or Loss (9) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (3-4) |  |  |  | (5-6-7-8) |
| Motor | 299,385 | 16,846 | 282,539 | $(8,052)$ | 290,591 | 34,029 | 155,359 | 238,395 | $(137,191)$ |
| Property | 208,266 | 161,535 | 46,731 | $(4,810)$ | 51,541 | $(17,228)$ | 15,594 | 59,599 | $(6,423)$ |
| Liability | 62,885 | 10,481 | 52,403 | $(1,207)$ | 53,610 | 8,199 | 340 | 11,920 | 33,152 |
| Transportation | 42,634 | 37,985 | 4,649 | 248 | 4,401 | $(2,506)$ | $(2,280)$ | 14,900 | $(5,712)$ |
| Accident \& health | 43,181 | 11,991 | 31,190 | 7,463 | 23,727 | 1,800 | 1,177 | 14,900 | 5,850 |
| Engineering | 230,662 | 231,124 | (462) | 516 | (978) | $(9,036)$ | 2,005 | 7,450 | $(1,396)$ |
| Guarantee | 105,349 | 8,200 | 97,149 | 13,986 | 83,163 | $(12,499)$ | $(1,700)$ | 17,880 | 79,483 |
| Medical | 269,180 | 80,754 | 188,426 | $(67,390)$ | 255,816 | 25,033 | 98,897 | 208,595 | $(76,710)$ |
| Miscellaneous(AV,Theft,WCC) | 71,359 | 78,262 | $(6,903)$ | 16,150 | $(23,053)$ | 5,789 | 7,624 | 22,350 | $(58,815)$ |
| TOTAL | 1,332,901 | 637,179 | 695,722 | $(43,096)$ | 738,818 | 33,580 | 277,014 | 595,987 | $(167,763)$ |

The financial statements were approved for issue by the Board of Directors on March 27th 2023 and signed on his behalf by:


RWANDA | KENYA | UGANDA | TANZANIA SOUTH SUDAN | MOZAMBIQUE | MALAWI

Britam Insurance Company (Rwanda) Ltd. KIC Building, $5^{\text {th }}$ Floor

