With you every step of the way

# Britam Insurance company (Rwanda) Limited 

## A. STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED $30^{\text {TH }}$ SEPTEMBER 2023

|  | FRW 000 | FRW 000 |
| :---: | :---: | :---: |
|  | Sep-23 | Sep-22 |
|  | 2023 | 2022 |
| Gross written premiums | 4,777,623 | 4,023,454 |
| Change in unearned premium | $(209,269)$ | 35,146 |
| Gross earned premium | 4,568,354 | 4,058,600 |
| Less premium ceded to reinsurers | $(2,146,464)$ | $(1,572,264)$ |
| Net premium revenue | 2,421,890 | 2,486,336 |
| Add: commission earned | 477,428 | 440,520 |
| Net Earned premium Revenue | 2,899,318 | 2,926,856 |
| Gross claims paid | 1,608,557 | 2,126,065 |
| Less: Amount recoverable from re-insurers | $(860,599)$ | $(839,458)$ |
| change in outstanding claims | 235,314 | $(206,987)$ |
| change in Reserve for Incurred But Not Reported claims (IBNR)claims | 1,243 | 37,210 |
| Net insurance claims incurred | 984,515 | 1,116,830 |
| Commission expenses | $(571,590)$ | $(546,889)$ |
| Management expenses | $(1,226,559)$ | $(1,617,507)$ |
| Net Underwriting profit/loss | 116,655 | $(354,370)$ |
| Investment income | 461,904 | 428,405 |
| other operating income | 162,526 | 122,925 |
| interest income | 173 | 672 |
| other income | - | - |
| Total operating income | 624,604 | 552,002 |
| operating expenses other than management | $(506,460)$ | - |
| other expenses | $(71,763)$ | - |
| Profit before income tax | 163,035 | 197,631 |
| Net Profit or loss for the year | $(86,740)$ | - |
| Total Comprehensive income for the year | 76,295 | 197,631 |

## B. STATEMENT OF FINANCIAL POSITION FOR THE PERIOD ENDED 30 ${ }^{\text {TH }}$ SEPTEMBER 2023

|  | FRW '000 | FRW' 000 |
| :---: | :---: | :---: |
|  | Sep-23 | Sep-22 |
| ASSETS |  |  |
| Non -Current Assets: |  |  |
| Property and equipment | 82,987 | 111,569 |
| Property and equipment | 82,987 | 111,569 |
| Intangible assets | 293,800 | 332,995 |
| Investment in properties | 236,046 | 67,071 |
| Held to maturity investment | 4,102,557 | 3,030,117 |
| Total non- current assets | 4,715,391 | 3,541,752 |
| Current Assets: |  |  |
| Premium Receivables | 1,069,957 | 422,254 |
| Reinsurance Receivables | 2,105,386 | 1,914,152 |
| other receivables | 82,293 | 129,757 |
| Deferred tax assets | 287,743 | 173,670 |
| Deferred acquisition costs | 28,367 | - |
| income tax recoverable | 46,849 | 92,227 |
| Financial assets - Term deposits | 2,993,286 | 2,869,541 |
| cash and bank balances | - | 356,672 |
| Total current assets | 6,722,193 | 5,958,273 |
| Total assets | 11,329,271 | 9,500,025 |
| EQUITY AND LIABILITIES |  |  |
| Equity |  |  |
| Share capital | 6,544,443 | 6,544,443 |
| Other reserves | 99,998 | 99,998 |
| Profitloss for the year | 76,296 | 197,631 |
| Retained earnings/Accumulated losses | $(2,897,669)$ | $(3,119,054)$ |
| Total equity | 3,823,068 | 3,723,018 |
| LIABILITIES |  |  |
| Technical provisions: |  |  |
| Outstanding claims / claims payable | 1,523,285 | 1,214,394 |
| Provision for Incurred But Not Reported claims (IBNR) | 456,164 | 417,786 |
| Provision for unearned premium | 3,342,565 | 2,605,885 |
| Deferred acquisition costs | - |  |
| Total technical provision | 5,322,015 | 4,238,065 |
| Other liabilities: |  |  |
| Reinsurance payable | $(18,240)$ | 240,059 |
| Due to related parties | 97,632 | 97,632 |
| Other payables and accruals | 2,104,780 | 1,201,250 |
| Total liabilities | 7,506,187 | 5,777,007 |
| Total equity and liabilities | 11,329,254 | 9,500,025 |

## C. STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED $30^{\text {Th }}$ SEPTEMBER 2023

|  | Share capital <br> Frw 000 | Share premium Frw 000 | Available for sale Frw 000 | Property Revaluation Reserve Frw 000 |  | Other reserve Frw 000 | Accumulated losses/ Retained earnings Frw 000 | Total Frw 000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 1st January 2022 | 6,544,443 | - | - | - | - | 100,000 | $(3,119,055)$ | 3,525,388 |
| Profit /loss for the year | - | - | - | - | - | - | 221,385 | 221,385 |
| Dividend | - | - | - | - | - | - | - |  |
| At 31 December 2022 | 6,544,443 | 0 | 0 | 0 | 0 | 100,000 | $(2,897,671)$ | 3,746,772 |
| Period ended 30TH <br> SEPTEMBER 2023 |  |  |  |  |  |  |  |  |
| At 1st January 2023 | 6,544,443 | - | - | - | - | 100,000 | $(2,897,671)$ | 3,746,772 |
| At 1st January 2023 | 6,544,443 | - | - | - | - | 100,000 | (2,897,671) | 3,746,772 |
| Profit/loss for the year | - | - | - | - | - | - | 76,295 | 76,295 |
| Dividend | - | - | - | - | - | - | - |  |
| At 30th September 2023 | 6,544,443 | - | - | - | - | 100,000 | $(2,821,375)$ | 3,823,068 |

Appendix i: QUANTITATIVE DISCLOSURES 30 ${ }^{\text {Th }}$ SEPTEMBER 2023

| Item | Amount/Ratio | Amount/Ratio |
| :---: | :---: | :---: |
|  | SEPT | SEPT |
|  | 2023 | 2022 |
| A.Solvency Coverage |  |  |
| a. Solvency required | 582,792 | 804,351 |
| b. Admitted assets | 9,011,326 | 7,525,178 |
| c. Admitted liabilities | 8,146,701 | 6,200,813 |
| d. Solvency available | 864,625 | 1,324,365 |
| e. Solvency surplus (gap) | 281,833 | 520,014 |
| F. Solvency coverage ratio | 148\% | 165\% |
| B. Capital strength |  |  |
| a. TAC (Total Available Capital) | 3,046,068,897 | 2,935,890,413 |
| b. RCR (Risk Based Capital Required) | 3,000,000,000 | 3,000,000,000 |
| c. CAR (Capital Adequacy Ratio) | 102\% | 98\% |
| C. Earnings Risk |  |  |
| a. Claims Ratio (Net claims incurred / Net earned premiums) | 41\% | 45\% |
| b. Management Expenses Ratio (Management expenses / Net earned premiums) | 75\% | 65\% |
| c. Underwriting Expenses Ratio (Commissions expenses / Net earned premiums) | 4\% | 4\% |
| d. Combined Ratio (Claims ratio + Management epenses ratio + Underwriting expenses ratio) | 119\% | 114\% |
| D. Investment Exposure |  |  |
| a. Investment Expousure (s) (Any investment above 10\% of total assets (Name \& Amount)) | Nil | Nil |
| b. Earning asset ratio (Earning Assets / total assets) | 62\% | 72\% |
| c. Investment property ratio (Investment property / total assets) | 0\% | 0\% |
| D. Equities assets ratio (Investment equities / total assets) | 0\% | 0\% |
| E. Liquidity Risk |  |  |
| a. Liquidity Ratio (LCR) (Liquid assets / current liabilities) | 95\% | 108\% |
| b. Liquidity stress test ratio (Poor total book claims experience) | 0\% | 92\% |
| F. Expousures to related parties |  |  |
| a. Loans to Directors and Senior management | - | - |
| b. Loans to employees/staff | - |  |
| c. Loans to subsidiaries and affliates | - | - |
| d. Loans to shareholders / holding company | - | - |
| e. Investments in related parties | - | - |
| G. Operational Risk |  |  |
| H. Business Composition |  |  |
| a. Number of policyholders per branch | 3,892 | 2,240 |
| b. Number of policies in force per branch | 8,090 | 8,920 |
| I. Management and Board Composition |  |  |
| a. Number of Board members ( Independent and Non-independent) | 6 | 5 |
| b. Number of Board committees | 2 | 2 |
| c. Number of senior management staff by gender | Male:5 Female:1 | Male:4 Female:1 |
| J. Staff |  |  |
| a. Total number of non-manegerial Staff by gender | Male:34 Female:15 | Male:36 Female:14 |
| K. Insurance intermediaries |  |  |
| a. Number of insurance agents | 71 | 68 |
| b. Number of loss adjusters / assessors | , | 4 |
| L. Branches |  |  |
| a. Total number of branches by province including Kigali city | 3 | 3 |

Appendix ii: PRODUCT PERFORMANCE ACCOUNT

| Product type | Gross premium written (1) | Premiums ceded | Net premium written (3) | Change in Unearned Premium | Net earned Premium (5) | Net Commission income or expenses (6) | Net Claims incurred (7) | Management expense (8) | Technical Profit or Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (3-4) |  |  |  | (5-6-7-8) |
| Motor | 1,481,374 | 41,244 | 1,440,130 | 464,482 | 975,648 | 112,589 | 589,562 | 721,913 | $(448,416)$ |
| Property | 875,282 | 753,356 | 121,926 | 17,556 | 104,370 | $(56,419)$ | 55,564 | 180,478 | $(75,253)$ |
| Liability | 139,907 | 33,231 | 106,676 | $(22,345)$ | 129,021 | 18,930 | 42,051 | 36,096 | 31,944 |
| Transportation | 85,762 | 74,114 | 11,648 | 236 | 11,412 | $(6,440)$ | 1,555 | 45,120 | $(28,822)$ |
| Accident \& health | 193,580 | 55,766 | 137,814 | 51,692 | 86,122 | 8,630 | 8,625 | 45,120 | 23,747 |
| Engineering | 436,013 | 398,928 | 37,086 | 4,776 | 32,310 | $(28,550)$ | $(134,120)$ | 22,560 | 172,419 |
| Guarantee | 286,057 | 213,738 | 72,319 | 28,812 | 43,507 | $(36,160)$ | 8,878 | 54,143 | 16,645 |
| Medical | 1,071,628 | 321,488 | 750,139 | $(134,604)$ | 884,744 | 66,822 | 394,353 | 631,674 | $(208,105)$ |
| Miscellaneous(AV,- <br> Theft,WCC) | 208,021 | 9,390 | 198,631 | 43,874 | 154,756 | 14,757 | 18,046 | 67,679 | 54,274 |
| TOTAL | 4,777,623 | 1,901,255 | 2,876,368 | 245,825 | 2,421,890 | 94,161 | 984,514 | 1,804,782 | $(461,567)$ |

Explanatory notes to the audited financial statements

1. The company recorded a profit before tax of Frw 163 million in the period to 30 September 2023 compared to a profit before tax of Frw 197 million in the same period last year.
2. Our gross earned premium was up 19 percent from Frw 4 billion for the period ended 30 September 2022 to Frw 4.7 billion for the period ended 30 September 2023.
3. The Company's net claims incurred costs decreased by 12 percent on the back of strict underwriting measures and claims control strategies.
4. Our total assets increased to Frw 11.4 billion, representing a growth of 12 percent from 31st December 2022

The above summary of statement of profit or loss and other comprehensive income, statement of financial position,statement of changes in equity, and other disclosures are extracted from the audited financial results of the company which were approved by the Board of Directors on 10th November 2023

